



## GREEN GAS LIMITED

A Joint Venture Company of GAIL (India) Ltd. and Indian Oil Corporation Ltd.

Regd. Office: Fortuna Tower, 2nd Floor, 10 Rana Pratap Marg, Lucknow (U.P) 226001

Phone: 0522-4088530

**Ref.: GGL/DODO/LKO-2**

### **NOTICE INVITING EXPRESSION OF INTEREST FOR AWARD OF DEALERSHIP OF CNG STATION UNDER DEALER OWNED DEALER OPERATED MODEL**

Green Gas Ltd. (GGL), a city gas distribution company, is authorized by Petroleum and Natural Gas Regulatory Board (PNGRB) of India for development of infrastructure for CNG and PNG facilities and its marketing in Geographical Area of Agra, Lucknow, Unnao (Authorized area of GGL) and Ayodhya & Sultanpur Districts.

To promote CNG, an eco-friendly fuel for transport sector, GGL needs to develop more CNG Stations in Lucknow under Dealer Owned Dealer Operated (DODO) model and hence, inviting Expression of Interest (EoI) / Applications from interested parties (Applicants) for award of Dealership of CNG Station developed under DODO model on land in area defined and demarcated on Google Maps in Annexure-A to this Notice inviting EoI.

- A. Award of Dealership to the applicant having techno-commercially suitable sites / land in the defined area (Annexure-A) to GGL for setting up of CNG Station under DODO model is the essence of this EoI. Accordingly, individuals/entities eligible to apply as per the eligibility criteria for Dealership mentioned in the Application Form for DODO model may submit Application Form in sealed envelope as per the format available on our website, [www.gglonline.net](http://www.gglonline.net) and as detailed in Clause-16, below.
- B. The same piece of land cannot be offered by more than one applicant. In case more than one application is received offering the same piece of land all such applications would be rejected.
- C. Desirable plot size is as below:  
Category-1 : 800 sq. mtrs. (approx.) {32 mtrs. frontage (approx.) X 25 mtrs. depth (approx.)}  
1200 sq. mtrs. (approx.) {40 mtrs. frontage (approx.) X 30 mtrs. depth (approx.)}  
Category-2 : 600 sq. mtrs. (approx.) {30 mtrs. frontage X 20 mtrs. depth}
- D. Site / plot of land offered by all the eligible applicants shall be evaluated as regards to technical/commercial suitability of the site/land. However, decision for evaluation of these sites shall be at the sole discretion of GGL.
- E. For the selected site / plot of land, GGL shall appoint a solicitor for carrying out title search and legal vetting of documents of the land offered. On submission of clear title report by

the solicitor, the Applicant of the selected site shall be asked to deposit a non-refundable scrutiny fees of Rs.50,000 + GST to GGL in the form of DD / Pay Order in favour of 'Green Gas Limited' payable at Lucknow.

- F. The Applicant shall be called for an interview and suitability of applicant for Dealership shall be assessed based on documents submitted and responses during the interview. However, decision on assessment of suitability of Applicant for Dealership shall be at the sole discretion of GGL.
- G. Applicant found suitable for Dealership (selected candidate) shall be issued a Letter of Intent (LoI) for award of dealership of CNG Station under DODO model on the site / plot of land offered by the selected Applicant in his Application. GGL shall prepare layout of CNG Station on the plot of land offered by the selected candidate and prepare applications for grant of DM's NOC & PESO (Petroleum & Explosives Safety Organisation) construction approval for setting up of CNG Station on the plot of land offered by the selected candidate.
- H. The selected candidate shall be required to complete following activities at his own liability, risk and cost:
- (i) Submission of applications for grant of DM's NOC & PESO construction approval for setting up of CNG Station, as prepared by GGL.
  - (ii) Liaison with authorities/agencies concerned and expedite grant of DM's NOC & PESO construction approval in name of GGL.
  - (iii) If the land offered is Agricultural land, selected candidate shall have to get the same converted to Non-Agricultural, more particularly to commercial for use of CNG Station / infrastructural facilities and other allied purpose.
  - (iv) The selected candidate shall also arrange other statutory clearances such as Urban Land Ceiling, Income Tax clearance, etc. as required.
  - (v) Get the land transferred in name of selected candidate by way of outright purchase / lease for minimum 15 years, in case the land offered by selected candidate is not in his name.
  - (vi) Deposit a non- refundable fees of Rs. 1.50 Lacs + GST to GGL in the form of DD / Pay Order in favour of 'Green Gas Limited' payable at Lucknow.
- I. On completion of above mentioned activities, Dealership shall be awarded to the selected candidate through a Letter of Acceptance (LoA). The initial tenure of Dealership shall be 10 years with provisions of extension every 5 years thereafter, subject to the examination of the performance of the dealership by Green Gas and on the terms and conditions mutually agreed upon.

J. The scope of work of GGL and the Dealer during development and operation of CNG Station shall be as below:

**a) Scope of work of GGL:**

- (i) **Permissions/approvals required during construction / operation of CNG Station:** Charges, if any as demanded by concerned authorities/agencies in writing, for grant of required permissions/approvals in name of GGL shall be borne by GGL.
- (ii) **Installation of Equipments:** GGL will set up the CNG Station as per the technical design finalized. All the CNG equipment like compressor, dispenser, and cascade will be installed and commissioned by Green Gas.
- (iii) **Design and Specifications:** The station design including that of building, canopy, signage, pylon (totem), etc. shall be provided by GGL.
- (iv) **Maintenance:** All periodic and break down maintenance of CNG equipment will be in the scope of GGL. GGL shall carry out this responsibility either through in-house resources or through OEMs or hiring a third party with Comprehensive Annual Maintenance contract including the supply of spares for the routine and breakdown maintenance of the equipment such as Compressors, Dispensers, and Gas Generators, etc., on the basis of various relevant factors including cost economics. GGL may hire an agency for the routine and breakdown maintenance (mechanical, electrical & instrumentation) of the stationery items such as station tubing, cascades, etc.
- (v) **Power:** The cost of power towards running of compressor and dispenser will be reimbursed by GGL.
- (vi) **Dealership Commission:** Commission of Rs. 2.50 per Kg of CNG sold through Dispensers shall be paid by GGL to the Dealer.
- (vii) **Training:** Green Gas will train the technicians / manpower hired / deployed by the dealer for dispensing.

**b) Scope of work of Dealer:**

- (i) Day to day operations of the equipment and the CNG Retail Outlet including but not limited to operation of equipment (Dispensers, Electrical equipment, Cascades, etc.), Dispensing of gas to vehicles and general maintenance/ up keeping of the CNG Outlet (as per standards of GGL).
- (ii) **Permissions/ approvals:** Dealer has to arrange all necessary permissions required from all statutory authorities like PESO (Petroleum & Explosives Safety Organisation), local Municipal Office, Local Police / Traffic Police, NHAI, etc. for setting up of CNG stations. Necessary support shall be provided by Green Gas.
- (iii) **Change in Land Use (CLU):** Land owner (Dealer) shall get the CLU of the land plot at his/her own cost well before the project activities are commenced at the plot.
- (iv) **Construction:** All civil works such as foundations, canopies, electrical rooms, trenches, driveway, boundary wall, Sales room, signage, pylon (totem), entry / exit

signs, hoardings, lightings, etc. are in the scope of the Dealer. The technical details & design will be provided by the Green Gas.

- (v) **Power:** Power connection up to the site has to be arranged by the Dealer. All necessary permissions including deposits, cable charges, connection charges etc as levied by the Power license for obtaining power supply shall be in the scope of the Dealer. If the transformer and other associated electrical equipment are required for supplying power, then the same shall be in the scope of the Dealer. Power cost towards illumination of the station is in the scope of Dealer (a separate meter will have to be provided by the Dealer).
- (vi) **Manpower:** All manpower required for the smooth operation of equipment installed at the station and dispensing of CNG to vehicles including for the security of station shall be arranged by the Dealer and cost of the same shall be borne by the Dealer.
- (vii) All Housekeeping expenses, telephone charges and horticulture expenses etc shall be borne by the Dealer.
- (viii) Any other allied activities to ensure the safe operation of the equipment and the station.

**K. Dealership Agreement:**

- (i) The LoA holder will have to execute a dealership agreement with Green Gas Ltd. as per its terms and conditions before commissioning of the CNG Station.
- (ii) The agreement shall be effective from date of commissioning of CNG Station and will contain the details of the commission, period, responsibilities, obligations, payment security and other terms & conditions.

The followings shall be noted:

1. The applicant should ensure that the land offered meets the requirements of NHAI in case of land on National Highway.
2. Frontage of the plot of land should be abutting the highway / main road, with approach to the plot from highway / main road.
3. The applicant shall arrange for all statutory clearances such as Urban Land Ceiling, Non-Agricultural conversion, Income Tax clearance, etc.
4. The plot should preferably be rectangular/square in shape.
5. Land should be preferably levelled, more or less at road level, in one contiguous lot.
6. The plot should be free from overhead power transmission or telephone lines / product or water pipeline / canals / drainage / nallahs / public road / Railway line etc.
7. The plot should be free of all encumbrances / encroachments / religious structures, etc.

8. GPS Coordinates / Logs / Map Location for the plot of land offered shall be provided by the applicant in the Application Form.
9. If applicant and the owner of land are different, the applicant should obtain a consent from land owner on a stamp paper of ₹100/- duly notarized stating the following:
  - (i) He is in possession of required size of a suitable plot of land in the area defined in Annexure-A of GGL Notice inviting EoI ref. **GGL/DODO/LKO-2**.
  - (ii) He is the owner of above mentioned plot of land by way of ownership through clear title in his name.
  - (iii) He is aware that the \_\_\_\_\_ (name of applicant) is applying for Dealership of GGL CNG Station under DODO model on his land against GGL Notice inviting EoI ref. **GGL/DODO/LKO-2**.
  - (iv) He is willing to transfer his plot of land to \_\_\_\_\_ (name of applicant) by way of outright sale or lease for a period of at least 15 years for development of CNG Station on the plot under DODO model whose Dealership shall be awarded to \_\_\_\_\_ (name of applicant) by GGL.
10. Applicant shall be required to submit, along with the application a Project Report on the proposed development of CNG Station and realization of sales.
11. Applicants with the experience in the following field / activities shall be given priority.
  - Forecourt management of retail outlets of Petroleum products.
  - Working experience in oil and gas sector.
  - Retired executives from Defence.
12. Brokers / Property Dealers need not apply.
13. Interested applicants may submit their offer as per the Application Form for DODO which can be downloaded from GGL website [www.gglonline.in](http://www.gglonline.in).
14. A non-refundable Application Fee of ₹7080.00 including GST (₹6000.00 + 18% GST) (Rupees Seven Thousand and Eighty only) in the form of DD / Pay Order in favour of 'Green Gas Limited' payable at Lucknow should be submitted along with application form.
15. Application Form filled in all respects, along with required documents & DD/Pay Order and the Rate Quotation in sealed envelope as detailed in Clause-16, below should reach GGL office on or before 3:00 pm (1500 hrs) on 30.12.2020 at following address:

AGM (Marketing),  
Green Gas Limited  
2<sup>nd</sup> Floor, Fortuna Tower,  
10, Rana Pratap Marg, Lucknow-226001  
E-mail ID : [anshul.deep@gglonline.net](mailto:anshul.deep@gglonline.net)

The sealed envelope should be put in drop box kept at above mentioned GGL office by hand or may be sent by speed post. However, GGL takes no responsibility for delay, loss

or non-receipt of documents sent by post. Received quotations are merely offers and do not bind GGL in any manner.

16. Applications received after the cut-off date & time and those with incomplete application form in any respect or without accompanying DD/Pay Order or the documents stipulated in Clause-24, below are liable to be rejected and no correspondence/communication will be entertained by GGL in such cases whatsoever.
17. The Application Form, in the prescribed format along with DD/Pay Order and the documents mentioned in Clause-24, below should be put in an envelope and sealed duly superscripted as “Application for Dealership under DODO Model”.
18. Applicants will have to provide additional documents related to eligibility for Dealership and the land over and above those listed below in Clause-24, if required and asked for by Green Gas Ltd. any stage viz. during evaluation of offer or while awarding the Dealership. Inability to provide any such document may lead to rejection of offer / cancellation of LoI.
19. GGL will not be responsible for any cost or expenses incurred by the Applicant in connection with preparation or delivery of Application.
20. This Notice inviting EoI neither confirms the right nor an expectation on any party to participate in the proposed Notice inviting EoI. GGL reserves the right to accept or reject, any or all Applications received at its absolute discretion without assigning any reason whatsoever.
21. GGL reserves the right to discontinue the process at any point of time without assigning any reasons. Further, GGL has the sole discretion to qualify or accept the Application and reject the proposal without assigning any reason whatsoever.
22. GGL reserves the right to cancel/withdraw/amend this advertisement or extend the due date at its sole discretion without assigning any reason or issuing any notice (the communication in this regard shall be made only on our website) and no claims of whatsoever nature on behalf of the applicant shall be entertained.
23. Any further revision, clarification, addendum, corrigendum, time extension, results, etc. to the above will be hosted at our website only
24. Documents to be submitted along with application form:
  - i) Copy of this Notice Ref. **GGL/DODO/LKO-2** duly signed by Applicant on all pages.
  - ii) Copy of ID Card like Aadhaar, PAN, etc.
  - iii) Copy of proof of Date of Birth.
  - iv) Copy of proof of Educational Qualification.
  - v) Copy of proof of financial strength along with an affidavit that source of funds declared showing the financial strength in the application form would be made available for the operation/ development of CNG RO as and when required.
  - vi) Project report on development of CNG Station and realization of sales as specified in Clause-10, above.

- vii) Copy of proof of experience in field / activities specified in Clause-11, above.
- viii) Copy of Income Tax Return for last three Financial Years in case applicant is an entity other than individual.
- ix) Consent from land owner on a stamp paper of ₹100/- duly notarized as specified in Clause-9, above in case applicant and the owner of land are different.
- x) Land Documents:
  - (a) Certified copy of '7 / 12' Extracts or its equivalent viz. Khatoni, Jamabandi, Khasra, Girdawari, etc. and the Title Deed viz. Sale/Lease Deed, etc. showing the ownership of the land.
  - (b) Copy of Ferfar/Mutation Record/Entry.
  - (c) Key plan showing details of the property situation of the plot.
  - (d) Area offered for CNG Station along with dimensions of the plot.
  - (e) Applicable tax, e.g. Property / Municipality / Gram Sabha Tax etc. should have been paid up-to-date to the appropriate authority. Copy of latest Tax paid receipts / challans, shall be furnished.

**ANNEXURE-A**

District / GA	Lucknow GA
<p><b>Location</b> <b>(Land within the perimeter of following boundary or within 15kms outside the boundary)</b></p>	<p>Amausi Mother CNG Station, Nadargunj – Buddheswar filling Station (DBS) – Pankaj Filling Station CNG Station, Dubbaga — Shubham filling Station, Kursi Road – Sahara Hospital – Kalawati filling Station – Sector 18 Vrindavan Yojna GGL Mother CNG Station – Amausi Mother CNG Station, Nadargunj</p> <p>Note: Inter-CNG Station distance with respect to existing Green Gas CNG stations and application received under this NIT shall be 5 Kms.(approx.)</p>
<p><b>Google Location</b> <b>(Land within the perimeter of following boundary or within 15kms outside the boundary)</b></p>	<p><a href="https://www.google.com/maps/dir/Green+Gas+CNG+Filling+Station/cng+pump/PANKAJ+SERVICE+STATION+%26+CNG+FILLING/HP+PETROL+PUMP+-+SHUBHAM+FILLING+STATION/Sahara+Hospital/Kalawati+filling+station+IOCL/CNG+Pump+Mother+Station+Vrindavan+Yojna+18/Green+Gas+CNG+Filling+Station/@26.8396377,80.86866,12z/data=!3m1!4b1!4m50!4m49!1m5!1m1!1s0x399bf93f1ae44bb3:0x77fda6e30859499d!2m2!1d80.8744044!2d26.7650435!1m5!1m1!1s0x399bfacc572d9bd:0xa94c7ab7b28417c2!2m2!1d80.8538806!2d26.8379855!1m5!1m1!1s0x399bfe2a22afefd5:0x81cfdc1d960353f8!2m2!1d80.8650982!2d26.8740194!1m5!1m1!1s0x399957795b19b0a7:0x30793c56d37a5459!2m2!1d80.980682!2d26.936884!1m5!1m1!1s0x3990e4dffcc4248f:0x75c3e0cdfb2cb5bd!2m2!1d81.0234699!2d26.8497858!1m5!1m1!1s0x399be39283586633:0x31054574b30b713!2m2!1d81.0089708!2d26.987695!1m5!1m1!1s0x399bfae069514065:0x6909ee0c970f2ee5!2m2!1d80.9639392!2d26.7418746!1m5!1m1!1s0x399bf93f1ae44bb3:0x77fda6e30859499d!2m2!1d80.8744044!2d26.7650435!3e0">https://www.google.com/maps/dir/Green+Gas+CNG+Filling+Station/cng+pump/PANKAJ+SERVICE+STATION+%26+CNG+FILLING/HP+PETROL+PUMP+-+SHUBHAM+FILLING+STATION/Sahara+Hospital/Kalawati+filling+station+IOCL/CNG+Pump+Mother+Station+Vrindavan+Yojna+18/Green+Gas+CNG+Filling+Station/@26.8396377,80.86866,12z/data=!3m1!4b1!4m50!4m49!1m5!1m1!1s0x399bf93f1ae44bb3:0x77fda6e30859499d!2m2!1d80.8744044!2d26.7650435!1m5!1m1!1s0x399bfacc572d9bd:0xa94c7ab7b28417c2!2m2!1d80.8538806!2d26.8379855!1m5!1m1!1s0x399bfe2a22afefd5:0x81cfdc1d960353f8!2m2!1d80.8650982!2d26.8740194!1m5!1m1!1s0x399957795b19b0a7:0x30793c56d37a5459!2m2!1d80.980682!2d26.936884!1m5!1m1!1s0x3990e4dffcc4248f:0x75c3e0cdfb2cb5bd!2m2!1d81.0234699!2d26.8497858!1m5!1m1!1s0x399be39283586633:0x31054574b30b713!2m2!1d81.0089708!2d26.987695!1m5!1m1!1s0x399bfae069514065:0x6909ee0c970f2ee5!2m2!1d80.9639392!2d26.7418746!1m5!1m1!1s0x399bf93f1ae44bb3:0x77fda6e30859499d!2m2!1d80.8744044!2d26.7650435!3e0</a></p>
<p><b>Snapshot of Google Maps</b> <b>(Land within the perimeter of following boundary or within 15kms outside the boundary)</b></p>	